

# **2019 Audited Financials**



#### Chair's Comments

I am pleased to report that Alloya continued to fulfill its mission to support credit union success during 2019. For instance, Alloya paid out \$45.7 million in cash dividends on regular shares and certificates and an additional \$4.8 million on perpetual capital shares. Total dividends of \$50.5 million in 2019 represented an increase of \$13.8 million, or 38%, compared to the \$36.7 million paid out in 2018. This single financial measure highlights the power of the cooperative model. As Alloya earned more income, it returned additional value to the membership.

Throughout 2019, Alloya remained safe, secure and relevant by generating net income of \$23.2 million, increasing total members' equity to \$360.1 million, funded every member loan request, ended the year with nearly \$1 billion in cash and was compliant with all rules and regulations.

As the decade comes to a close, Alloya is very well positioned to serve credit unions in the future. Alloya enters 2020 as a top tier employer of choice, has a team of professionals and a Board of Directors focused on supporting credit union success and executing a strategic plan that is designed to increase value to the membership. We continue to ask ourselves how we can best meet our members' needs while also being a good steward of financial resources.

During 2019, Alloya exited the ALM and Investment Advisory business while at the same time increasing investments to enhance core services. For instance, Alloya will be launching a new version of Premier View that is designed to further simplify credit unions' back-office lives and is developing a new service to help credit unions greatly simplify the loan participation process.

Given Alloya's strong Leverage Capital Ratio of 9.9% and Tier I Risk Based Capital Ratio of 25.5% along with excess capacity within its systems, the Board of Directors elected to eliminate a barrier to business and approved a new Associate Membership program. Credit unions can now gain access to Alloya's Premier View technology and a wide range of services – all without contributing capital.

One example of Alloya pursuing its mission to support credit union success is the sponsorship of Suze Orman's *Women and Money* podcast for 2020. The sponsorship represents a unique and creative way for Alloya to complement the credit union awareness efforts that are being funded at local and national levels.

As the Chair of Alloya's Board of Directors, I am grateful for the opportunity to work alongside innovative and talented credit union leaders from across the country. With input from the membership, we work together to evolve Alloya's strategic plan and best position the corporate for the future.

On behalf of Alloya's Board of Directors, thank you for your continued support and engagement.

Floyd Rummel, III February 21, 2020



**Chief Executive Officer's Comments** 

Alloya's strategic goals continue to focus on advancing People/Culture, Member Service, Financial Performance and Compliance. While we try to advance each goal every year, the primary focus of the plan will shift depending on the needs of the business. For instance, when Alloya was first chartered in 2011, the primary focus centered on advancing financial and compliance goals. Once those goals were achieved, Alloya shifted strategic focus to further advance people/culture to become a top tier employer of choice. Currently, Alloya's primary strategic focus is on innovation and improving capabilities in an effort to further simplify credit unions' back-office lives.

#### **People/Culture**

One of our strategic goals is to maintain a team of professionals that are engaged and passionate about the mission of supporting credit union success. Today, Alloya remains a top tier employer of choice as evidenced by its score of 95 (out of 100) in the Gallup Q12 Employee Engagement Survey. Alloya's team of professionals are pleased to support credit unions and the work they do to improve the financial lives of their members and the communities they serve.

#### **Member Service**

Alloya continues to combine great technology with outstanding member service. Over 24,000 credit union employees accessed Premier View during 2019 to process nearly \$1 trillion in payment transactions such as wires, ACH, checks and currency orders. While most of these transactions flow seamlessly through the systems, Alloya staff take great pride in being readily available to support exceptions.

During 2019, Alloya promoted its new online investment management system, Premier Portfolio. Credit union staff now have the choice to either buy investments online or call one of our investment representatives. Adoption is ramping up and 20% of investment trades are now completed through this technology.

Credit unions can expect more innovations in 2020 as Alloya plans to launch an updated version of Premier View that will offer features designed to make it even easier to process transactions through the system. Each credit union employee will be able to individualize their version of Premier View with a FastTrack function. We measure member service through an annual survey, and I am pleased to report that record scores were achieved in 2019 (4.8 out of a possible 5.0).

#### **Financial Performance and Compliance**

From a financial performance standpoint, Alloya once again exceeded its financial goals for 2019 and remained in compliance with all applicable rules and regulations. Highlights include net income of \$23.2 million, total members' equity of \$360.1 million, total assets of \$3.6 billion, EBA balances of \$2.6 billion and a leverage ratio of 9.9%. Alloya also continues to focus on efficiency and operating expenses, which increased less than 2% in 2019.

For more details on how Alloya supports credit union success, I encourage you to review the 2019 Report to *Membership*, available on Alloya's website. On behalf of the Alloya team, I want to thank you for your continued support.

Todd M. Adams February 21, 2020

# CONSOLIDATED FINANCIAL STATEMENTS

**DECEMBER 31, 2019 AND 2018** (With Independent Auditor's Report Thereon)

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Independent Auditor's Report

February 20, 2020

To the Supervisory Committee and Board of Directors of Alloya Corporate Federal Credit Union

#### **Report on the Consolidated Financial Statements**

We have audited the accompanying consolidated financial statements of Alloya Corporate Federal Credit Union and its subsidiary (the Credit Union), which comprise the consolidated statements of financial condition as of December 31, 2019 and 2018, and the related consolidated statements of income, comprehensive income, members' equity, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

#### Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

# DoerenMayhew

To the Supervisory Committee and Board of Directors of Alloya Corporate Federal Credit Union Page 2

# Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of Alloya Corporate Federal Credit Union and its subsidiary, as of December 31, 2019 and 2018, and the results of their operations and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

### **Other Matters**

We have also audited, in accordance with attestation standards established by the American Institute of Certified Public Accountants, Alloya Corporate Federal Credit Union's assertion concerning the effectiveness of the Credit Union's internal control and procedures over financial reporting as of December 31, 2019, based on criteria established in Internal Control – Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO), and our report dated February 20, 2020, expressed an unmodified opinion.

# Doeren Mayhew

Doeren Mayhew Miami, FL

# CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION AS OF DECEMBER 31, 2019 AND 2018

| Assets  | 2019            | 2018            |
|---|-----------------|-----------------|
| Cash and cash equivalents                                   | \$985,453,160   | \$781,468,091   |
| Investments securities:                                     | 1               | , ,             |
| Available-for-sale  | 2,053,921,129   | 1,673,914,863   |
| Loans, net of allowance for loan losses                     | 284,916,750     | 477,444,724     |
| Reverse repurchase agreements                               | 245,000,000     | -               |
| Collateral Assignment Split Dollar (CASD)                   | 11,833,569      | 12,052,495      |
| Prepaid and other assets                                    | 15,907,292      | 11,046,797      |
| Federal Home Loan Bank Capital (FHLB) stock                 | 7,650,000       | 37,700          |
| Property and equipment                                      | 3,641,281       | 5,482,053       |
| Accrued interest receivable                                 | 5,529,093       | 5,514,915       |
| Goodwill and other intangible assets                        | 5,957,654       | 5,957,654       |
| National Credit Union Share Insurance Fund (NCUSIF) deposit | 3,176,972       | 3,266,809       |
| Total assets  | \$3,622,986,900 | \$2,976,186,101 |
| Liabilities and Members' Equity                             |                 |                 |
| Liabilities:  |                 |                 |
| Members' shares and certificates                            | \$3,233,969,516 | \$2,604,481,770 |
| Deposits in collection                                      | 10,483,099      | 18,930,534      |
| Accounts payable and other accrued liabilities              | 17,456,251      | 18,777,394      |
| Accrued interest payable                                    | 983,864         | 1,200,604       |
| Total liabilities   | 3,262,892,730   | 2,643,390,302   |
| Commitments and contingent liabilities                      |                 |                 |
| Members' equity:  |                 |                 |
| Perpetual contributed capital                               | 241,899,646     | 237,937,317     |
| Retained earnings and other equity                          | 114,344,024     | 95,906,396      |
| Accumulated other comprehensive income/(loss)               | 3,850,500       | (1,047,914)     |
| Total members' equity                                       | 360,094,170     | 332,795,799     |
| Total liabilities and members' equity                       | \$3,622,986,900 | \$2,976,186,101 |

# CONSOLIDATED STATEMENTS OF INCOME YEARS ENDED DECEMBER 31, 2019 AND 2018

|   | 2019         | 2018         |
|---|--------------|--------------|
| Interest income:                                  |              |              |
| Investments                                       | \$76,734,620 | \$54,150,547 |
| Loans to members                                  | 8,675,481    | 14,351,623   |
| Total interest income                             | 85,410,101   | 68,502,170   |
| Interest expense:                                 |              |              |
| Members' shares and certificates                  | 45,652,997   | 33,181,208   |
| Borrowings  | 2,121,141    | 1,937,698    |
| Total interest expense                            | 47,774,138   | 35,118,906   |
| Net interest income                               | 37,635,963   | 33,383,264   |
| Provision for loan losses                         | 269,187      | -            |
| Net interest income after provision               | 37,366,776   | 33,383,264   |
| Non-interest income:                              |              |              |
| Fee income, net of correspondent banking expenses | 12,357,151   | 11,689,156   |
| Balance Sheet Solutions fee income                | 6,412,635    | 6,986,283    |
| Agent income from Excess Balance Account Program  | 4,369,973    | 3,391,065    |
| Other income                                      | 783,932      | 556,498      |
| Information technology services                   | 715,949      | 598,481      |
| Gain on disposal of assets                        | 515,000      | -            |
| Gain on sale of available-for-sale investments    | 363,701      | 513,890      |
| Total non-interest income                         | 25,518,341   | 23,735,373   |
| Non-interest expense:                             |              |              |
| Compensation and benefits                         | 25,523,169   | 25,108,037   |
| Professional and outside services                 | 5,519,928    | 4,278,640    |
| Training, travel and communications               | 3,215,015    | 3,160,917    |
| Office operations                                 | 2,254,179    | 2,348,095    |
| Office occupancy                                  | 1,879,038    | 1,967,034    |
| Miscellaneous                                     | 1,200,901    | 2,278,663    |
| Loss on financial instruments                     | 73,250       | 95,651       |
| Total non-interest expenses                       | 39,665,480   | 39,237,037   |
| Net income  | \$23,219,637 | \$17,881,600 |

# CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME YEARS ENDED DECEMBER 31, 2019 AND 2018

|  | 2019         | 2018         |
|--|--------------|--------------|
| Net income   | \$23,219,637 | \$17,881,600 |
| Other comprehensive income:  |              |              |
| Net unrealized holding gains on derivatives<br>designated as cash flow hedges  | 438,589      | 571,523      |
| Net unrealized holding gains/(losses) on investments<br>classified as available-for-sale<br>Reclassification adjustments for gains | 4,823,526    | (968,207)    |
| included in net income   | (363,701)    | (513,890)    |
| Other comprehensive income/(loss)  | 4,898,414    | (910,574)    |
| Comprehensive income   | \$28,118,051 | \$16,971,026 |

# CONSOLIDATED STATEMENTS OF MEMBERS' EQUITY YEARS ENDED DECEMBER 31, 2019 AND 2018

|   | Perpetual<br>Contributed<br>Capital | Retained<br>Earnings and<br>Other Equity | Accumulated<br>Other<br>Comprehensive<br>Income/(Loss) | Total         |
|---|-------------------------------------|--|--|---------------|
| Balance,  |                                     |  |  |               |
| December 31, 2017   | \$226,451,102                       | \$81,490,509                             | (\$137,340)  | \$307,804,271 |
| Net income  | -                                   | 17,881,600                               | -  | 17,881,600    |
| Perpetual contributed capital acquired from members - net | 11,486,215                          | -  | -  | 11,486,215    |
| Dividends on perpetual contributed capital                | -                                   | (3,465,713)                              | -  | (3,465,713)   |
| Other comprehensive loss                                  |                                     | -  | (910,574)  | (910,574)     |
| Balance,  |                                     |  |  |               |
| December 31, 2018   | 237,937,317                         | 95,906,396                               | (1,047,914)  | 332,795,799   |
| Net income  | -                                   | 23,219,637                               | -  | 23,219,637    |
| Perpetual contributed capital acquired from members - net | 3,962,329                           | -  | -  | 3,962,329     |
| Dividends on perpetual contributed capital                | -                                   | (4,782,009)                              | -  | (4,782,009)   |
| Other comprehensive income                                |                                     | -  | 4,898,414  | 4,898,414     |
| Balance,<br>December 31, 2019                             | \$241,899,646                       | \$114,344,024                            | \$3,850,500  | \$360,094,170 |

# CONSOLIDATED STATEMENTS OF CASH FLOWS YEARS ENDED DECEMBER 31, 2019 AND 2018

|   | 2019         | 2018         |
|---|--------------|--------------|
| Cash flows from operating activities:                 |              |              |
| Net income  | \$23,219,637 | \$17,881,600 |
| Adjustments:  |              |              |
| Depreciation and amortization                         | 1,486,241    | 1,624,427    |
| Gain on sale of available-for-sale investments        | (363,701)    | (513,890)    |
| Loss on financial instruments                         | 73,250       | 95,651       |
| (Gain)/loss from changes in fair value of loans       | (1,986,523)  | 193,071      |
| Net amortization/accretion of premiums and discounts  |              |              |
| on investment securities                              | (1,888,269)  | (1,319,588)  |
| Amortization of premiums on loan participations       | 62,102       | -            |
| Amortization of premium paid on derivatives contracts | 304,156      | 222,758      |
| Change in cash surrender value of CASD                | 218,926      | -            |
| Provision for loan losses                             | 269,187      | -            |
| Changes in operating assets and liabilities:          |              |              |
| (Increase)/decrease in prepaid and other assets       | (4,726,062)  | 262,227      |
| Increase in accrued interest receivable               | (14,178)     | (2,292,410)  |
| (Decrease)/increase in accrued interest payable       | (216,740)    | 376,569      |
| (Decrease)/increase in accounts payable               |              |              |
| and other accrued liabilities                         | (956,224)    | 5,605,073    |
| Total adjustments                                     | (7,737,835)  | 4,253,888    |
| Net cash provided from operating activities           | 15,481,802   | 22,135,488   |

### CONSOLIDATED STATEMENTS OF CASH FLOWS YEARS ENDED DECEMBER 31, 2019 AND 2018

# **Cash Flows (Continued)**

| Cash flows from investing activities:Proceeds from maturities, sales and repayments of<br>available-for-sale investments1,386,226,4411,038,289,813Purchase of available-for-sale investments(1,759,520,912)(1,307,192,615)Net change in loans to members214,978,35023,625,890Purchase of loan participations(21,437,458)-Repayments of principal for loan participations(242,316-Expenditures for property and equipment(83,658)(1,673,640)Purchase of repurchase agreements(245,000,000)-Proceeds from maturity of repurchase agreement-100,000,000Proceeds from sale of insurance contracts-14,922,745Purchase of insurance contracts-(4,060,423)(Increase)/decrease in FHLB stock(7,612,300)1,334,800Increase in NCUSIF deposit89,837193,400Net cash used in investing activities(431,717,364)(134,560,030)Cash flows from financing activities:(431,717,364)(134,560,030)Net change in members' shares and certificates629,487,746(258,802,678)Change in deposits in collection(84,447,455)18,000,040Payments on borrowings1,248,591,305(140,000,000)Payments on borrowings(1,248,591,305)(170,500,000)Payments on borrowings(1,248,591,305)(170,500,000)Perpetual contributed capital raised3,962,32911,456,215Dividends on perpetual contributed capital(4,782,009)(3,465,713)Net cas   |   | 2019            | 2018            |
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| Repayments of principal for loan participations $642,316$ -Expenditures for property and equipment $(83,638)$ $(1,673,640)$ Purchase of repurchase agreements $(245,000,000)$ -Proceeds from maturity of repurchase agreement- $100,000,000$ Proceeds from sale of insurance contracts- $14,922,745$ Purchase of insurance contracts- $(4,060,423)$ (Increase)/decrease in FHLB stock $(7,612,300)$ $1,334,800$ Increase in NCUSIF deposit $89,837$ $193,400$ Net cash used in investing activities $(431,717,364)$ $(134,560,030)$ Cash flows from financing activities: $(431,717,364)$ $(134,560,030)$ Net change in members' shares and certificates $629,487,746$ $(258,802,678)$ Change in deposits in collection $(8,447,435)$ $18,000,034$ Proceeds from borrowings $1,248,591,305$ $(10,00,000)$ Payments on borrowings $(1,248,591,305)$ $(170,500,000)$ Perpetual contributed capital raised $3,962,329$ $11,486,215$ Dividends on perpetual contributed capital $(4,782,009)$ $(3,465,713)$ Net cash provided from/(used in) financing activities $203,985,069$ $(375,706,684)$ Cash and cash equivalents, end of year $$985,453,160$ $$781,468,091$ Lister paid $$47,990,878$ $$34,742,338$ Supplemental Cash Flows DisclosureInterest paid $$47,990,878$ $$34,742,338$  | Net change in loans to members                        | 214,978,350     | 23,625,890      |
| Expenditures for property and equipment (83,638) (1,673,640)   Purchase of repurchase agreements (245,000,000) -   Proceeds from maturity of repurchase agreement - 100,000,000   Proceeds from sale of insurance contracts - 14,922,745   Purchase of insurance contracts - (4,060,423)   (Increase)/decrease in FHLB stock (7,612,300) 1,334,800   Increase in NCUSIF deposit 89,837 193,400   Net cash used in investing activities (431,717,364) (134,560,030)   Cash flows from financing activities: (4,417,435) 18,000,034   Proceeds from borrowings (2,47,8591,305) (40,00,000   Payments on borrowings (1,248,591,305) (140,000,000)   Payments on borrowings (1,248,591,305) (170,500,000)   Perpetual contributed capital raised 3,962,329 11,486,215   Dividends on perpetual contributed capital (4,782,009) (3,465,713)   Net change in cash and cash equivalents 203,985,069 (375,706,684)   Cash and cash equivalents, beginning of year 781,468,091 1,157,174,775   Cash and cash equivalents, end of year \$985,453,160  | Purchase of loan participations                       | (21,437,458)    | -               |
| Purchase of repurchase agreements(245,000,000)Proceeds from maturity of repurchase agreement-Proceeds from sale of insurance contracts-Purchase of insurance-Cash flows from financing activities-Proceeds from borrowings-Proceeds from borrowings-Proceeds from borrowings-Proceeds from borrowings-Proceeds from borrowings-Proceeds from borrowings-Proceeds from borrowings-Net cash provided from/(used in) financ  | Repayments of principal for loan participations       | 642,316         | -               |
| Proceeds from maturity of repurchase agreement-100,000,000Proceeds from sale of insurance contracts-14,922,745Purchase of insurance contracts-(4,060,423)(Increase)/decrease in FHLB stock(7,612,300)1,334,800Increase in NCUSIF deposit89,837193,400Net cash used in investing activities(431,717,364)(134,560,030)Cash flows from financing activities:(431,717,364)(134,560,030)Net cash used in investing activities629,487,746(258,802,678)Change in members' shares and certificates629,487,746(258,802,678)Change in deposits in collection(8,447,435)18,000,034Proceeds from borrowings1,248,591,305(170,500,000)Payments on borrowings(1,248,591,305)(170,500,000)Perpetual contributed capital raised3,962,32911,486,215Dividends on perpetual contributed capital(4,782,009)(3,465,713)Net cash provided from/(used in) financing activities620,220,631(263,282,142)Net change in cash and cash equivalents203,985,069(375,706,684)Cash and cash equivalents, beginning of year781,468,0911,157,174,775Cash and cash equivalents, end of year\$985,453,160\$781,468,091Supplemental Cash Flows DisclosureInterest paid\$47,990,878\$34,742,338Schedule of Non-Cash Transaction   | Expenditures for property and equipment               | (83,638)        | (1,673,640)     |
| Proceeds from sale of insurance contracts- $14,922,745$ Purchase of insurance contracts- $(4,060,423)$ (Increase)/decrease in FHLB stock $(7,612,300)$ $1,334,800$ Increase in NCUSIF deposit $89,837$ $193,400$ Net cash used in investing activities $(431,717,364)$ $(134,560,030)$ Cash flows from financing activities: $(431,717,364)$ $(134,560,030)$ Net change in members' shares and certificates $629,487,746$ $(258,802,678)$ Change in deposits in collection $1,248,591,305$ $140,000,004$ Proceeds from borrowings $1,248,591,305$ $140,000,000$ Payments on borrowings $(1,248,591,305)$ $(170,500,000)$ Perpetual contributed capital raised $3,962,329$ $11,486,215$ Dividends on perpetual contributed capital $(4,782,009)$ $(3,465,713)$ Net cash provided from/(used in) financing activities $203,985,069$ $(375,706,684)$ Cash and cash equivalents, beginning of year $781,468,091$ $1,157,174,775$ Cash and cash equivalents, end of year $$985,453,160$ $$781,468,091$ Supplemental Cash Flows DisclosureInterest paid $$47,990,878$ $$34,742,338$   | Purchase of repurchase agreements                     | (245,000,000)   | -               |
| Purchase of insurance contracts.(4,060,423)(Increase)/decrease in FHLB stock(7,612,300)1,334,800Increase in NCUSIF deposit89,837193,400Net cash used in investing activities(431,717,364)(134,560,030)Cash flows from financing activities:(431,717,364)(134,560,030)Net change in members' shares and certificates629,487,746(258,802,678)Change in deposits in collection(8,447,435)18,000,034Proceeds from borrowings1,248,591,305140,000,000Payments on borrowings(1,248,591,305)(170,500,000)Perpetual contributed capital raised3,962,32911,486,215Dividends on perpetual contributed capital(4,782,009)(3,465,713)Net cash provided from/(used in) financing activities620,220,631(263,282,142)Net change in cash and cash equivalents203,985,069(375,706,684)Cash and cash equivalents, beginning of year781,468,0911,157,174,775Cash and cash equivalents, end of year\$985,453,160\$781,468,091Supplemental Cash Flows DisclosureInterest paid\$47,990,878\$34,742,338  | Proceeds from maturity of repurchase agreement        | -               | 100,000,000     |
| (Increase)/decrease in FHLB stock (7,612,300) 1,334,800   Increase in NCUSIF deposit 89,837 193,400   Net cash used in investing activities (431,717,364) (134,560,030)   Cash flows from financing activities: (431,717,364) (134,560,030)   Cash flows from financing activities: 629,487,746 (258,802,678)   Change in deposits in collection (8,447,435) 18,000,034   Proceeds from borrowings 1,248,591,305 140,000,000   Payments on borrowings (1,248,591,305) (170,500,000)   Perpetual contributed capital raised 3,962,329 11,486,215   Dividends on perpetual contributed capital (4,782,009) (3,465,713)   Net cash provided from/(used in) financing activities 620,220,631 (263,282,142)   Net change in cash and cash equivalents 203,985,069 (375,706,684)   Cash and cash equivalents, end of year \$985,453,160 \$781,468,091   Supplemental Cash Flows Disclosure \$47,990,878 \$34,742,338   Interest paid \$47,990,878 \$34,742,338  | Proceeds from sale of insurance contracts             | -               | 14,922,745      |
| Increase in NCUSIF deposit 89,837 193,400   Net cash used in investing activities (431,717,364) (134,560,030)   Cash flows from financing activities: 629,487,746 (258,802,678)   Net change in members' shares and certificates 629,487,746 (258,802,678)   Change in deposits in collection (8,447,435) 18,000,034   Proceeds from borrowings 1,248,591,305 140,000,000   Payments on borrowings (1,248,591,305) (170,500,000)   Perpetual contributed capital raised 3,962,329 11,486,215   Dividends on perpetual contributed capital (4,782,009) (3,465,713)   Net cash provided from/(used in) financing activities 620,220,631 (263,282,142)   Net change in cash and cash equivalents 203,985,069 (375,706,684)   Cash and cash equivalents, beginning of year 781,468,091 1,157,174,775   Cash and cash equivalents, end of year \$985,453,160 \$781,468,091   Supplemental Cash Flows Disclosure   Interest paid \$47,990,878 \$34,742,338  | Purchase of insurance contracts                       | -               | (4,060,423)     |
| Net cash used in investing activities(431,717,364)(134,560,030)Cash flows from financing activities:<br>Net change in members' shares and certificates<br>Change in deposits in collection<br>Proceeds from borrowings629,487,746(258,802,678)Proceeds from borrowings<br>Payments on borrowings1,248,591,305140,000,000Payments on borrowings<br>Dividends on perpetual contributed capital<br>Net cash provided from/(used in) financing activities(1,248,591,305)(170,500,000)Net cash provided from/(used in) financing activities620,220,631(263,282,142)Net change in cash and cash equivalents203,985,069(375,706,684)Cash and cash equivalents, beginning of year781,468,0911,157,174,775Cash and cash equivalents, end of year\$985,453,160\$781,468,091Interest paid\$47,990,878\$34,742,338Schedule of Non-Cash Transaction  | (Increase)/decrease in FHLB stock                     | (7,612,300)     | 1,334,800       |
| Cash flows from financing activities:<br>Net change in members' shares and certificates<br>Change in deposits in collection<br>Proceeds from borrowings<br>Proceeds from borrowings<br>Perpetual contributed capital raised<br>Dividends on perpetual contributed capital<br>Net cash provided from/(used in) financing activities629,487,746<br>(258,802,678)<br>(8,447,435)<br>18,000,034<br>1,248,591,305)<br>(170,500,000)<br>(1,248,591,305)<br>(170,500,000)<br>(1,248,591,305)<br>(170,500,000)<br>(1,248,591,305)<br>(170,500,000)<br>(1,248,591,305)<br>(170,500,000)<br>(1,248,591,305)<br>(170,500,000)<br>(1,248,591,305)<br>(170,500,000)<br>(1,248,591,305)<br>(170,500,000)<br>(1,248,591,305)<br>(170,500,000)<br>(1,248,591,305)<br>(170,500,000)<br>(1,248,591,305)<br>(170,500,000)<br>(1,248,591,305)<br>(170,500,000)<br>(1,248,591,305)<br>(170,500,000)<br>(1,248,591,305)<br>(170,500,000)<br>(1,248,591,305)<br>(170,500,000)<br>(1,248,591,305)<br>(170,500,000)<br>(1,248,591,305)<br>(170,500,000)<br>(1,248,591,305)<br>(170,500,000)<br>(1,248,591,305)<br>(170,500,000)<br>(1,248,591,305)<br>(170,500,000)<br>(1,248,591,305)<br>(170,500,000)<br>(1,248,591,305)<br>(170,500,000)<br>(1,248,591,305)<br>(170,500,000)<br>(1,248,591,305)<br>(170,500,000)<br>(1,248,591,305)<br>(263,282,142)<br>Net change in cash and cash equivalents<br>(203,985,069)<br>(375,706,684)<br>Cash and cash equivalents, beginning of year<br>(2ash and cash equivalents, end of year<br>(2ash and cash equivalents, end of year<br>(2ash and cash equivalents, end of year<br>(347,990,878)<br>(347,990,878)<br>(347,42,338)Supplemental Cash Flows DisclosureInterest paid\$47,990,878<br>(347,42,338)Schedule of Non-Cash Transaction | Increase in NCUSIF deposit                            | 89,837          | 193,400         |
| Net change in members' shares and certificates 629,487,746 (258,802,678)   Change in deposits in collection (8,447,435) 18,000,034   Proceeds from borrowings 1,248,591,305 140,000,000   Payments on borrowings (1,248,591,305) (170,500,000)   Perpetual contributed capital raised 3,962,329 11,486,215   Dividends on perpetual contributed capital (4,782,009) (3,465,713)   Net cash provided from/(used in) financing activities 620,220,631 (263,282,142)   Net change in cash and cash equivalents 203,985,069 (375,706,684)   Cash and cash equivalents, beginning of year 781,468,091 1,157,174,775   Cash and cash equivalents, end of year \$985,453,160 \$781,468,091   Supplemental Cash Flows Disclosure   Interest paid \$47,990,878 \$34,742,338  | Net cash used in investing activities                 | (431,717,364)   | (134,560,030)   |
| Net change in members' shares and certificates 629,487,746 (258,802,678)   Change in deposits in collection (8,447,435) 18,000,034   Proceeds from borrowings 1,248,591,305 140,000,000   Payments on borrowings (1,248,591,305) (170,500,000)   Perpetual contributed capital raised 3,962,329 11,486,215   Dividends on perpetual contributed capital (4,782,009) (3,465,713)   Net cash provided from/(used in) financing activities 620,220,631 (263,282,142)   Net change in cash and cash equivalents 203,985,069 (375,706,684)   Cash and cash equivalents, beginning of year 781,468,091 1,157,174,775   Cash and cash equivalents, end of year \$985,453,160 \$781,468,091   Supplemental Cash Flows Disclosure   Interest paid \$47,990,878 \$34,742,338  | Cash flows from financing activities:                 |                 |                 |
| Change in deposits in collection (8,447,435) 18,000,034   Proceeds from borrowings 1,248,591,305 140,000,000   Payments on borrowings (1,248,591,305) (170,500,000)   Perpetual contributed capital raised 3,962,329 11,486,215   Dividends on perpetual contributed capital (4,782,009) (3,465,713)   Net cash provided from/(used in) financing activities 620,220,631 (263,282,142)   Net change in cash and cash equivalents 203,985,069 (375,706,684)   Cash and cash equivalents, beginning of year 781,468,091 1,157,174,775   Cash and cash equivalents, end of year \$985,453,160 \$781,468,091   Supplemental Cash Flows Disclosure   Interest paid \$47,990,878 \$34,742,338   | •   | 629,487,746     | (258,802,678)   |
| Proceeds from borrowings 1,248,591,305 140,000,000   Payments on borrowings (1,248,591,305) (170,500,000)   Perpetual contributed capital raised 3,962,329 11,486,215   Dividends on perpetual contributed capital (4,782,009) (3,465,713)   Net cash provided from/(used in) financing activities 620,220,631 (263,282,142)   Net change in cash and cash equivalents 203,985,069 (375,706,684)   Cash and cash equivalents, beginning of year 781,468,091 1,157,174,775   Cash and cash equivalents, end of year \$985,453,160 \$781,468,091   Supplemental Cash Flows Disclosure   Interest paid \$47,990,878 \$34,742,338   | 5   | , ,             |                 |
| Payments on borrowings (1,248,591,305) (170,500,000)   Perpetual contributed capital raised 3,962,329 11,486,215   Dividends on perpetual contributed capital (4,782,009) (3,465,713)   Net cash provided from/(used in) financing activities 620,220,631 (263,282,142)   Net change in cash and cash equivalents 203,985,069 (375,706,684)   Cash and cash equivalents, beginning of year 781,468,091 1,157,174,775   Cash and cash equivalents, end of year \$985,453,160 \$781,468,091   Supplemental Cash Flows Disclosure   Interest paid \$47,990,878 \$34,742,338  | • •   | 1,248,591,305   | 140,000,000     |
| Perpetual contributed capital raised 3,962,329 11,486,215   Dividends on perpetual contributed capital (4,782,009) (3,465,713)   Net cash provided from/(used in) financing activities 620,220,631 (263,282,142)   Net change in cash and cash equivalents 203,985,069 (375,706,684)   Cash and cash equivalents, beginning of year 781,468,091 1,157,174,775   Cash and cash equivalents, end of year \$985,453,160 \$781,468,091   Supplemental Cash Flows Disclosure   Interest paid \$47,990,878 \$34,742,338   | -   | (1,248,591,305) | (170,500,000)   |
| Dividends on perpetual contributed capital<br>Net cash provided from/(used in) financing activities(4,782,009)(3,465,713)Net cash provided from/(used in) financing activities620,220,631(263,282,142)Net change in cash and cash equivalents203,985,069(375,706,684)Cash and cash equivalents, beginning of year781,468,0911,157,174,775Cash and cash equivalents, end of year\$985,453,160\$781,468,091Supplemental Cash Flows DisclosureInterest paid\$47,990,878\$34,742,338  |   | 3,962,329       | 11,486,215      |
| Net change in cash and cash equivalents203,985,069(375,706,684)Cash and cash equivalents, beginning of year781,468,0911,157,174,775Cash and cash equivalents, end of year\$985,453,160\$781,468,091Supplemental Cash Flows DisclosureInterest paid\$47,990,878\$34,742,338Schedule of Non-Cash Transaction  | Dividends on perpetual contributed capital            | (4,782,009)     | (3,465,713)     |
| Cash and cash equivalents, beginning of year781,468,0911,157,174,775Cash and cash equivalents, end of year\$985,453,160\$781,468,091Supplemental Cash Flows DisclosureInterest paid\$47,990,878\$34,742,338Schedule of Non-Cash Transaction   | Net cash provided from/(used in) financing activities | 620,220,631     | (263,282,142)   |
| Cash and cash equivalents, end of year \$985,453,160 \$781,468,091   Supplemental Cash Flows Disclosure   Interest paid \$47,990,878 \$34,742,338   Schedule of Non-Cash Transaction  | Net change in cash and cash equivalents               | 203,985,069     | (375,706,684)   |
| Supplemental Cash Flows Disclosure   Interest paid \$47,990,878 \$34,742,338   Schedule of Non-Cash Transaction   | Cash and cash equivalents, beginning of year          | 781,468,091     | 1,157,174,775   |
| Interest paid \$47,990,878 \$34,742,338<br>Schedule of Non-Cash Transaction   | Cash and cash equivalents, end of year                | \$985,453,160   | \$781,468,091   |
| Interest paid \$47,990,878 \$34,742,338<br>Schedule of Non-Cash Transaction   | Supplemental Cash Flows Disclosure                    |                 |                 |
| Schedule of Non-Cash Transaction  |   |                 |                 |
|   | Interest paid   | \$47,990,878    | \$34,742,338    |
| Property disposed of due to office closure \$438,169 \$-  | Schedule of Non-Cash Transaction                      |                 |                 |
|   | Property disposed of due to office closure            | \$438,169       | \$-             |

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2019 AND 2018

#### Note 1 - Significant Accounting Policies

#### **Organization**

Alloya Corporate Federal Credit Union (the Credit Union) was chartered in October 2011 and provides liquidity, correspondent transaction and investment services to credit unions and their affiliated organizations through a national field of membership. The Credit Union is a "business to business" provider and is used by its member credit unions as their primary point of cash settlement and as a source for operational and term liquidity through an advised line of credit program. The Credit Union also offers a back office technology solution referred to as Premier View which represents an efficient and secure solution for member credit unions to process transactions such as wires, ACH, checks, international payments and coin and currency delivery to their branches and ATMs. The Credit Union further supports member credit unions by providing clearing, research, adjustment and compliance functions related to these transactions.

Balance Sheet Solutions, LLC (BSS) is a wholly-owned subsidiary of the Credit Union. BSS offers services through CU Investment Solutions, LLC. CU Investment Solutions, LLC, is registered with the Securities and Exchange Commission as a broker-dealer under the Securities Exchange Act of 1934. BSS offers securities transactions to its customers, principally credit unions and credit union service organizations. BSS was also registered as an investment advisor with the Securities and Exchange Commission (SEC) and provided nondiscretionary investment advisory services to its customers. As of May 31, 2019, BSS no longer provides investment advisory or asset and liability management services due to the sale of these business lines to McQueen Financial Advisors. As a result of this transaction, BSS recognized a gain approximating \$515,000 which is reflected in the consolidated statements of income as gain on disposal of assets.

#### Consolidated Financial Statements/Use of Estimates

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America (GAAP) requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities as of the dates of the consolidated financial statements and the reported amounts of revenues and expenses for the periods then ended. Actual results could differ from those estimates. Estimates that are particularly susceptible to change relate to the determination of the allowance for loan losses and fair value of financial instruments. The significant accounting principles and policies used in the preparation of these consolidated financial statements, together with certain related information, are summarized below.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2019 AND 2018

#### **Note 1 - Significant Accounting Policies (Continued)**

#### Principles of Consolidation

The accompanying consolidated financial statements include the accounts of the Credit Union and its wholly-owned subsidiary, BSS. All significant intercompany balances and transactions have been eliminated in consolidation.

#### Cash and Cash Equivalents

For purposes of reporting cash flows, cash and cash equivalents include cash on hand, amounts due from the Federal Reserve Bank and other depository institutions, Fed Funds Sold as well as coin and currency maintained at a courier warehouse. Amounts due from banks may, at times, exceed federally insured limits.

#### Federal Reserve Bank (FRB) – Excess Balance Account (EBA) Program

The Credit Union, as agent, entered into an EBA agreement with participating member credit unions and the FRB, whereby the FRB opened EBA accounts for the benefit of the participants at the request of the agent. As such, the balances in the EBA accounts are not reflected in the Credit Union's consolidated financial statements. These balances totaled approximately \$2,557,991,000 and \$1,896,430,000 as of December 31, 2019 and 2018, respectively. Neither the participating member credit unions nor the agent may use the EBA for general payments or other activities. The aggregate balance in the EBA represents a deposit liability of the FRB solely to the participants. The agent is solely responsible for calculating and distributing the interest payable to each participant on the participant's excess balance and for damages owed to participants for any inaccuracy in calculating the participant's excess balance and interest.

#### Available-for-Sale Investments

Asset-backed securities, collateralized-mortgage obligations, agency securities and corporate notes are classified as available-for-sale when the Credit Union anticipates that the securities could be sold in response to rate changes, prepayment risk, liquidity, availability of and the yield on alternative investments and other market and economic factors. These securities are reported at fair value.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2019 AND 2018

#### Note 1 - Significant Accounting Policies (Continued)

Unrealized gains and losses on securities available-for-sale are recognized as direct increases or decreases in other comprehensive income. Purchase premiums and discounts are recognized in interest income using the interest method over the terms of the securities. Declines in the estimated fair value of available-for-sale securities below their cost that are other-than-temporary are reflected as realized losses in the consolidated statements of income. Factors affecting the determination of whether an other-than-temporary impairment has occurred include, among other things: (i) the length of time and the extent to which the fair value has been less than cost, (ii) the financial condition and near term prospects of the issuer, (iii) that the Credit Union does not intend to sell these securities, and (iv) it is more likely than not that the Credit Union will not be required to sell before a period of time sufficient to allow for any anticipated recovery in fair value.

#### **Derivative Instruments**

The Credit Union has agreements with JP Morgan Chase Bank and PNC for the purpose of effecting derivative transactions. A derivative contract is a financial instrument whose value depends on, or is derived from, the value of an underlying asset, reference rate or index.

The Credit Union enters into derivative financial instruments in the form of interest rate swap and floor agreements. The interest rate swap derivatives are recorded at fair value in the consolidated statements of financial condition and the instruments are designated as being used to hedge changes in fair value (See Note 11). The Credit Union uses the fair value option for interest rate swap derivatives. Assets are recorded for realized gains and liabilities are recorded for realized losses. The interest rate floor derivatives are designated as cash flow hedges and are recorded on the balance sheet at fair value with the offsetting changes recorded in other comprehensive income. The Credit Union uses derivative instruments primarily to minimize the effects of interest rate volatility on net interest income. Derivatives are closely matched with on-balance sheet risks.

The Credit Union uses interest rate swap agreements to offset the changes in fair value of certain member loans that occur during periods of interest rate volatility. Changes in fair value of derivatives and matched member loans are recorded in earnings and are included in loss on financial instruments in the consolidated statements of income. If changes in the fair value of derivatives do not completely offset changes in the fair value of matched member loans, the difference represents ineffectiveness and such ineffectiveness is recorded in earnings. Upon termination, realized gains or losses on derivatives designated in fair value hedging relationships are recorded in earnings.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2019 AND 2018

#### Note 1 - Significant Accounting Policies (Continued)

The Credit Union uses interest rate floor agreements to mitigate the potential risk associated with the volatility on the London Interbank Offered Rate (LIBOR) based assets that could result from declining interest rates. These derivative instruments are cash flow designated hedges and will be recorded on the balance sheet at fair value with the offsetting changes recorded in other comprehensive income (OCI). The Credit Union shall discontinue hedge accounting prospectively for an existing hedge if the derivative expires or is sold, terminated, or exercised, if the Credit Union removes the designation of the cash flow hedge, if the hedged item is no longer probable or if the hedging relationship fails to be highly effective. The net gain or loss through the effective date of the actions above remains in OCI until the hedged item impacts earnings unless hedged asset levels fall permanently below hedge levels. When hedge accounting is discontinued, the net gain or loss in OCI will be reclassified to interest income based on the cash flows modeled in the most recent effective derivative/hypothetical derivative relationship.

The interest rate floor derivatives are included with prepaid and other assets and the interest rate swap derivatives are included with accounts payable and other accrued liabilities in the consolidated statements of financial condition. The accrual of interest income or expense on derivative instruments is reported as a component of interest income or expense.

#### Comprehensive Income/(Loss)

Accounting principles generally require that recognized revenue, expenses, gains and losses be included in net income. Certain changes in assets and liabilities are reported in a separate component of comprehensive income/(loss). Other comprehensive income/(loss) is limited to the changes in unrealized gains/(losses) on available-for-sale investments and offsetting changes of interest rate floor derivatives designated as cash flow hedges. When available-for-sale investments are sold, the gain/(loss) realized on the sale is reclassified from accumulated other comprehensive income/(loss) to the net gain/(loss) on sale of available-for-sale investments reported in the consolidated statements of income. Net gains/(losses) on derivative instruments that are designated as cash flow hedges are reclassified into earnings over the term of the instrument.

#### Reverse Repurchase Agreements

In 2019, the Credit Union entered into reverse repurchase agreements accounted for as secured borrowings at amortized cost. As the buyer-lender, the Credit Union bought the securities with an agreement to resell them to the seller-borrower at a stated price plus interest at a specified date. The balance of outstanding reverse repurchase agreements as of December 31, 2019 was \$245,000,000.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2019 AND 2018

#### Note 1 - Significant Accounting Policies (Continued)

#### Loans and Allowance for Loan Losses

Loans include loans to members and loan participations, net of allowance. Loans to members are stated at the amount of unpaid principal. Interest on loans is calculated using the simple-interest method on principal amounts outstanding and is recognized over the term of the loan. The accrual of interest is discontinued when management believes that collection of interest is doubtful. The Credit Union reviews the loan portfolio for impairment on a regular basis.

Loan participations are considered as held for investment and are initially recorded at market value as of the settlement date, net of the allowance. The allowance is increased by provision for loan losses charged to expense and decreased by charge-offs (net of recoveries). The allowance is maintained at an amount that represents management's estimate of losses that may be sustained in the liquidation of currently outstanding loans. Any difference between the market price and par value is recorded as a premium or discount. The accretable premium or discount is amortized to interest income or expense using the straight-line method over the expected weighted average life of the loan pool. Accrued interest on the loans is recorded to interest income. Principal and interest payments on the loans are applied monthly to reduce loan participation asset and accrued interest balances.

#### Allowance Methodology

The Credit Union's member loan portfolio consists only of loans made to member credit unions and credit union service organizations. The Credit Union has divided the portfolio into two classes of loans (settlement loans and fixed-rate term loans) based on the risk characteristics of each type. Each class of loans requires significant judgment to determine the estimation method that fits the credit risk characteristics of its portfolio segment. The following methodology is used by management to evaluate each class of member loans.

#### Commercial Credit Quality Indicators

Settlement loans and fixed-rate term loans are evaluated on a loan-by-loan basis. Loans to members and credit union service organizations (CUSOs) are generally secured by a blanket lien against the assets of the member credit union or CUSO. In addition, the Credit Union may also require the member to pledge specific assets and/or certificate accounts before extending loan advances. Loans to members can be offset against the members' share accounts, if necessary.

If management determines that a loan is impaired, an impairment is recognized through an allowance. There were no impaired loans as of December 31, 2019 or 2018. Additionally, none of the loans were past due or modified as of December 31, 2019 or 2018. The Credit Union places loans on non-accrual status when the loan reaches 90 days past due or when the collection of interest or principal becomes uncertain.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2019 AND 2018

#### Note 1 - Significant Accounting Policies (Continued)

#### Loan Participations

Loan participations, secured by vehicle loans, were purchased without recourse and the participating financial institution performs all loan servicing functions on these loans. The Credit Union records an allowance for loan loss provision equal to the estimated inherent losses attributed to the current portfolio. The following methodology is used by management to evaluate loan participations.

### Loan Participation Credit Quality Indicators

Loan participations are segmented by loan pool and/or originator and the allowance is calculated by segment utilizing the following factors:

- Originating credit union recommended loss amount
- Originating credit union historical loss history for the loan type
- Qualitative and environmental factors which may include lending policy and procedure changes, economic condition changes, and the depth of the origination credit union's management experience

For the year ended December 31, 2019, the Credit Union recorded an allowance of approximately \$269,000.

### Property and Equipment

Property and equipment are carried at cost less accumulated depreciation. Property and equipment are depreciated using the straight-line method over the estimated useful lives of the assets. The cost of leasehold improvements is amortized using the straight-line method over the term of the lease, or the estimated life of the asset, whichever is less. The Credit Union reviews property and equipment (long-lived assets) for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2019 AND 2018

#### Note 1 - Significant Accounting Policies (Continued)

#### Goodwill and Other Intangible Assets

Goodwill and intangible assets acquired in a purchase business combination that are determined to have an indefinite life are not amortized, but tested for impairment at least annually, or more frequently if events and circumstances exist that indicate that an impairment test should be performed. The Credit Union has selected December 31 as the date to perform the annual impairment test, and any impairment is recognized in the period identified. Intangible assets with definite useful lives are amortized over their estimated useful lives to their estimated residual values. The Credit Union has no intangible assets with definite useful lives as of December 31, 2019 or 2018. Goodwill is the only intangible asset with an indefinite life in the Credit Union's consolidated statements of financial condition. Based on the annual impairment test performed December 31, 2019, there is no impairment on goodwill.

#### National Credit Union Share Insurance Fund (NCUSIF) Deposit

The deposit in the NCUSIF is in accordance with National Credit Union Administration (NCUA) regulations, which require the maintenance of a deposit by each insured credit union in an amount equal to one percent of its insured shares. The deposit would be refunded to the credit union if its insurance coverage is terminated, it converts to insurance coverage from another source, or the operations of the fund are transferred from the NCUA Board. The NCUSIF deposit is required to be periodically reviewed for impairment.

#### Members' Shares and Certificates

Members' shares are subordinated to all other liabilities of the Credit Union other than nonperpetual contributed capital deposits upon liquidation. Interest rates on members' shares and certificates are set by management based on a daily assessment of available earnings and are not guaranteed by the Credit Union.

#### Non-Perpetual Contributed Capital (NPC) Shares

NPC shares require a notification term of five years prior to their withdrawal from the Credit Union. In the event of the Credit Union's liquidation, NPC shares are payable only after satisfaction of all liabilities of the Credit Union, including uninsured share obligations to members and the NCUSIF. The majority of NPC Shares will be eligible for withdrawal in 2020 with the remaining shares eligible in 2021.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2019 AND 2018

#### **Note 1 - Significant Accounting Policies (Continued)**

#### Perpetual Contributed Capital (PCC)

PCC is a secondary capital instrument that is classified as equity in the consolidated statements of financial condition. PCC is not negotiable or assignable but may be transferred to another eligible member credit union under certain provisions. PCC may not be pledged or used as security for borrowing. PCC dividends are determined based on net earnings and the overall capital needs of the Credit Union. Additionally, PCC dividends are not guaranteed and may be suspended if earnings are negative and/or capital levels fall below regulatory and/or policy minimum levels.

#### **Deposits in Collection**

Deposits in collection represent deposits the Credit Union received on December 31 that will be credited to member share accounts the following business day.

#### **Revenue Recognition**

Fee income, net of correspondent banking expenses: The Credit Union earns fee income from its members for transaction-based services. Transaction-based services, which include services such as share-draft processing fees, coin and currency, and wiring fees, are recognized at the time the transaction is executed, as that is the point in time the Credit Union fulfills the member's request, concurrently with the correspondent banking expenses provided to the member.

Balance Sheet Solutions fee income: Income received through services provided by Balance Sheet Solutions consists of commission and service fees. Commission income for investment trades is recognized in the month of trade activity. Commission income for certificate of deposit sales is recognized over the life of the corresponding certificates or in the month of trade activity depending on the certificate type. Service fee income was generated from asset liability management (ALM) modeling and investment advisory services through May 2019. ALM modeling revenue is recognized over a 12-month period. Investment advisory services revenue is recognized in the month the service has been performed (See organization section of Footnote 1).

Agent income from Excess Balance Account Program: The Credit Union, as an agent, earns income based on a spread differential as a function of the balances maintained at the Federal Reserve Bank for the participant. Agent income is recognized in the month of activity.

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2019 AND 2018

#### **Note 1 - Significant Accounting Policies (Continued)**

#### Federal and State Tax Exemption

The Credit Union is exempt, from most federal, state and local taxes under the provisions of the Internal Revenue Code (IRC) and state tax laws. The Income Taxes Topic of the Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) clarifies accounting for uncertainty in income taxes reported in the financial statements. The interpretation provides criteria for assessment of individual tax positions and a process for recognition and measurement of uncertain tax positions. Tax positions are evaluated on whether they meet the "more likely than not" standard for sustainability on examination by tax authorities. Federal credit unions are tax-exempt under IRC sections 501(c)(14)(a) and 501(c)(1)(a)(I). As such, the Credit Union has no uncertain tax positions that qualify for either recognition or disclosure in the consolidated financial statements.

#### Reclassification

Certain amounts reported in the 2018 consolidated financial statements have been reclassified to conform with the 2019 presentation. Reclassification adjustments did not affect total members' equity or net income.

#### Recent Accounting Pronouncements

In February 2016, the FASB issued Accounting Standards Update (ASU) 2016-02, Leases, which is intended to increase transparency and comparability of accounting for lease transactions. The ASU will require lessees to recognize most leases on the balance sheet as lease assets and lease liabilities and will require both quantitative and qualitative disclosures regarding key information about leasing arrangements. Lessor accounting is largely unchanged. The guidance is effective January 1, 2021 with an option to early adopt.

In June 2016, the FASB issued ASU 2016-13, Financial Instruments-Credit Losses. The ASU introduces a new accounting model, the Current Expected Credit Losses model (CECL), which requires earlier recognition of credit losses. The FASB's CECL model utilizes a lifetime "expected credit loss" measurement objective for the recognition of credit losses for loans, held-to-maturity securities and other receivables at the time the financial asset is originated or acquired. The expected credit losses are adjusted each period for changes in expected lifetime credit losses. For available-for-sale securities where fair value is less than cost, credit-related impairment, if any, will be recognized in an allowance for credit losses and adjusted each period for changes in expected credit risk. This model replaces the multiple existing impairment models in current GAAP, which generally require that a loss be incurred before it is recognized. The ASU will be effective for the Credit Union on January 1, 2023. Early application is permitted for annual periods beginning January 1, 2019.

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2019 AND 2018

#### **Note 1 - Significant Accounting Policies (Continued)**

#### Subsequent Events

Management has evaluated subsequent events through February 20, 2020, the date the consolidated financial statements were available to be issued. On January 1, 2020, BSS officially became Alloya Solutions, LLC.

#### Note 2 - Investment Securities

The amortized cost and estimated fair value of investments are as follows:

|  | As of December 31, 2019 |                              |                               |                        |
|--|-------------------------|------------------------------|-------------------------------|------------------------|
|  | Amortized<br>Cost       | Gross<br>Unrealized<br>Gains | Gross<br>Unrealized<br>Losses | Fair<br>Value          |
| Available-for-sale:                                |                         |                              |                               |                        |
| Asset-backed securities<br>Collateralized-mortgage | \$1,513,703,452         | \$3,445,225                  | (\$2,830,508)                 | \$1,514,318,169        |
| obligations  | 529,996,267             | 3,468,239                    | (1,244,444)                   | 532,220,062            |
| Corporate notes<br>Agency securities               | 5,000,000<br>2,381,022  | 5,200                        | - (3,324)                     | 5,005,200<br>2,377,698 |
| Total  | \$2,051,080,741         | \$6,918,664                  | (\$4,078,276)                 | \$2,053,921,129        |

|                                      | As of December 31, 2018 |                              |                               |                         |
|--------------------------------------|-------------------------|------------------------------|-------------------------------|-------------------------|
|                                      | Amortized<br>Cost       | Gross<br>Unrealized<br>Gains | Gross<br>Unrealized<br>Losses | Fair<br>Value           |
| Available-for-sale:                  |                         |                              |                               |                         |
| Asset-backed securities              | \$1,201,286,940         | \$833,244                    | (\$1,214,209)                 | \$1,200,905,975         |
| Collateralized-mortgage obligations  | 450,231,082             | 1,108,589                    | (2,325,692)                   | 449,013,979             |
| Corporate notes<br>Agency securities | 20,000,000<br>4,016,278 | 850                          | (10,750)<br>(11,469)          | 19,990,100<br>4,004,809 |
| Total                                | \$1,675,534,300         | \$1,942,683                  | (\$3,562,120)                 | \$1,673,914,863         |

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2019 AND 2018

#### Note 2 - Investment Securities (Continued)

In 2018, the Credit Union held certain investments classified as asset-backed securities or collateralized mortgage obligations that were acquired through mergers and that were no longer permissible under NCUA regulations. The Credit Union had a temporary waiver from the NCUA to hold these securities for a time period not to exceed November 30, 2018. These investments were sold during the year ended December 31, 2018 for a gain of approximately \$4,376,000.

Proceeds from the sale of investments classified as available-for-sale approximated \$252,076,000 during the year ended December 31, 2018. Gross gains and losses of approximately \$4,587,000 and \$4,073,000, respectively, were realized from sales during the year ended December 31, 2018. There were no sale of investments classified as available-for-sale during the year ended December 31, 2019. During the year ended December 31, 2019, the Credit Union recognized a gain of approximately \$364,000 related to asset-backed securities that were called at a premium.

The amortized cost and estimated fair value of investments as of December 31, 2019, by contractual maturity are shown below. Expected maturities may differ from contractual maturities because issuers may have the right to call or prepay certain obligations without call or prepayment penalties.

|                         | Available-for-sale |                 |  |
|-------------------------|--------------------|-----------------|--|
|                         | Amortized          | Fair            |  |
|                         | Cost               | Value           |  |
| Within 1 year           | \$5,000,000        | \$5,005,200     |  |
| Asset-backed securities | 1,513,703,452      | 1,514,318,169   |  |
| Collateralized-mortgage |                    |                 |  |
| obligations             | 529,996,267        | 532,220,062     |  |
| Agency securities       | 2,381,022          | 2,377,698       |  |
| Total                   | \$2,051,080,741    | \$2,053,921,129 |  |

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2019 AND 2018

# Note 2 - Investment Securities (Continued)

The following tables represent concentration limits on investments based on parameters established by *NCUA Regulation 704.5*.

|  | As of December 31, 2019 |                        |                      |
|--|-------------------------|------------------------|----------------------|
|  | Fair Value              | Capital Based<br>Limit | Asset Based<br>Limit |
| <u>By Security Type</u> :  |                         |                        |                      |
| Auto loan/lease asset-backed securities                                      | \$660,583,111           | \$1,752,524,510        | \$905,746,725        |
| Credit card asset-backed securities  | 299,218,861             | 1,752,524,510          | 905,746,725          |
| Commercial mortgage-backed securities  | 338,303,987             | 1,051,514,706          | 543,448,035          |
| FFELP student loan asset-backed securities                                   | 323,329,597             | 3,505,049,020          | 1,811,493,450        |
| Mortgage-backed securities (excluding commercial mortgage-backed securities) | 193,916,075             | 3,505,049,020          | 1,811,493,450        |
| Other asset-backed securities  | 231,186,600             | 1,752,524,510          | 905,746,725          |
| Corporate debt obligations   | 5,005,200               | 3,505,049,020          | 1,811,493,450        |
| All other investments  | 2,377,698               | 350,504,902            | 181,149,345          |
|  |                         |                        |                      |

|                     | As of December 31, 2019 |                         |  |
|---------------------|-------------------------|-------------------------|--|
|                     | Fair Value              | <b>Regulatory Limit</b> |  |
| <u>By Issuer:</u>   |                         |                         |  |
| JPM Repo            | \$245,000,000           | \$701,010,000           |  |
| CCCIT               | 88,640,042              | 175,252,000             |  |
| Peoples United Bank | 75,000,000              | 175,252,000             |  |
| AMXCA               | 65,877,120              | 175,252,000             |  |
| VZOT 2018-1A        | 55,647,790              | 87,626,000              |  |
| Customers Bank      | 50,000,000              | 175,252,000             |  |
| COMET               | 47,226,536              | 175,252,000             |  |
| GART 2019-1         | 46,925,985              | 87,626,000              |  |
| COELT 2004-A        | 45,166,081              | 87,626,000              |  |
| HEF 2014-1 A        | 38,353,742              | 87,626,000              |  |
| DCENT               | 33,997,173              | 175,252,000             |  |
| COPAR 2019-2        | 33,503,741              | 87,626,000              |  |
| BACCT               | 33,384,590              | 175,252,000             |  |
| COELT 2005-A        | 32,559,686              | 87,626,000              |  |

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2019 AND 2018

#### Note 2 - Investment Securities (Continued)

The following tables show the gross unrealized losses and fair value of investments, aggregated by the length of time the individual securities have been in continuous unrealized loss position.

|                                     |               |               | As of Decen   | nber 31, 2019 |                 |               |
|-------------------------------------|---------------|---------------|---------------|---------------|-----------------|---------------|
|                                     | Less than 1   | 12 Months     | 12 Months     | or Longer     | Tot             | al            |
|                                     |               | Gross         |               | Gross         |                 | Gross         |
|                                     | Fair          | Unrealized    | Fair          | Unrealized    | Fair            | Unrealized    |
|                                     | Value         | Losses        | Value         | Losses        | Value           | Losses        |
| Available-for-sale:                 |               |               |               |               |                 |               |
| Asset-backed securities             | \$257,116,904 | (\$873,970)   | \$134,937,861 | (\$1,956,538) | \$392,054,765   | (\$2,830,508) |
| Collateralized-mortgage obligations | 180,116,761   | (799,213)     | 86,921,843    | (445,231)     | 267,038,604     | (1,244,444)   |
| Agency securities                   |               | -             | 2,377,698     | (3,324)       | 2,377,698       | (3,324)       |
| Total                               | \$437,233,665 | (\$1,673,183) | \$224,237,402 | (\$2,405,093) | \$661,471,067   | (\$4,078,276) |
|                                     |               |               |               | nber 31, 2018 |                 |               |
|                                     | Less than 1   |               | 12 Months     | 0             | Tot             |               |
|                                     |               | Gross         |               | Gross         |                 | Gross         |
|                                     | Fair          | Unrealized    | Fair          | Unrealized    | Fair            | Unrealized    |
|                                     | Value         | Losses        | Value         | Losses        | Value           | Losses        |
| Available-for-sale:                 |               |               |               |               |                 |               |
| Asset-backed securities             | \$699,015,739 | (\$1,138,101) | \$23,238,750  | (\$76,108)    | \$722,254,489   | (\$1,214,209) |
| Collateralized-mortgage obligations | 115,828,580   | (253,093)     | 161,344,008   | (2,072,599)   | 277,172,588     | (2,325,692)   |
| Corporate notes                     | 4,989,250     | (10,750)      | -             | -             | 4.989,250       | (10,750)      |
| Agency securities                   | 4,004,809     | (11,469)      | -             | -             | 4,004,809       | (11,469)      |
| Total                               | \$823,838,378 | (\$1,413,413) | \$184,582,758 | (\$2,148,707) | \$1,008,421,136 | (\$3,562,120) |

Unrealized losses on securities issued by the U.S. Government and its Agencies have not been recognized into income because of the implicit guarantee of the principal balances of these securities by the U.S. Government and its Agencies. The decline in fair value is primarily due to differences between security yields and market interest rates. Additionally, the decline in fair value is expected to be recovered as securities approach their maturity date and/or market rates decline. Management has the ability and intent to hold these securities through to recovery of fair value, which may be maturity.

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2019 AND 2018

#### Note 2 - Investment Securities (Continued)

The Credit Union evaluates each asset-backed security, collateralized-mortgage obligations, and corporate notes for other-than-temporary impairment by considering the credit rating of each security as well as the tranche and underlying collateral in evaluating each security for other-than-temporary impairment. Management has the intent and ability to hold these securities to recovery of fair value, which may be maturity. There was no other-than-temporary impairment recognized on asset-backed securities, collateralized-mortgage obligations or corporate notes during the years ended December 31, 2019 and 2018.

#### Note 3 - Loans

The composition of loans as of December 31, 2019 and 2018 is as follows:

|                                 | 2019          | 2018          |
|---------------------------------|---------------|---------------|
| Commercial:                     |               |               |
| Term loans                      | \$181,593,795 | \$340,336,038 |
| Settlement loans                | 82,859,102    | 137,108,686   |
|                                 | 264,452,897   | 477,444,724   |
| Loan participations:            |               |               |
| Vehicle                         | 20,733,040    | -             |
|                                 | 285,185,937   | 447,444,724   |
| Less: allowance for loan losses | (269,187)     | -             |
| Loans, net of allowance         | \$284,916,750 | \$477,444,724 |

The Credit Union has purchased loan participations from other credit unions, which are secured by autos. The balance of loan participations purchased approximated \$21,437,000 for the year ended December 31, 2019. There were no loan participations purchased for the year ended December 31, 2018.

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2019 AND 2018

### Note 3 - Loans (Continued)

#### Allowance for Loan Losses (Allowance)

The following table presents the activity in the allowance and a summary of the allowance by portfolio segment as of and for the year ended December 31, 2019:

|                           |            | Loan          |           |
|---------------------------|------------|---------------|-----------|
|                           | Commercial | Participation | Total     |
| Allowance:                |            |               |           |
| Beginning allowance       | \$-        | \$-           | \$-       |
| Charge-offs               | -          | -             | -         |
| Recoveries                | -          | -             | -         |
| Provision for loan losses | -          | 269,187       | 269,187   |
| Ending allowance          | \$-        | \$269,187     | \$269,187 |

There was no allowance recorded for the year ended December 31, 2018. The Credit Union had no impaired loans as of December 31, 2019 and 2018.

#### Age Analysis of Past Due Loans

The following table presents the aging of the recorded investment in past due loans as of December 31, 2019:

|                      | 30-59<br>Days<br>Past Due | 60-89<br>Days<br>Past Due | 90 Days<br>and<br>Greater<br>Past Due | Total<br>Past Due | Current       | Total Loans   |
|----------------------|---------------------------|---------------------------|---------------------------------------|-------------------|---------------|---------------|
| Commercial:          |                           |                           |                                       |                   |               |               |
| Term loans           | \$-                       | \$-                       | \$-                                   | \$-               | \$181,593,795 | \$181,593,795 |
| Settlement loans     | -                         | -                         | -                                     | -                 | 82,859,102    | 82,859,102    |
|                      | -                         | -                         | -                                     | -                 | 264,452,897   | 264,452,897   |
| Loan participations: |                           |                           |                                       |                   |               |               |
| Vehicle              | 73,065                    | -                         | -                                     | 73,065            | 20,659,975    | 20,733,040    |
| Total                | \$73,065                  | \$-                       | \$-                                   | \$73,065          | \$285,112,872 | \$285,185,937 |

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2019 AND 2018

#### Note 3 - Loans (Continued)

There were no past due loans as of December 31, 2018. There were no loans on which the accrual of interest has been discontinued or reduced for the years ended December 31, 2019 and 2018.

The Credit Union reviews all lines of credit on an annual basis by reviewing the member credit unions' financial condition and key ratios. A watch list is created of member credit unions that represent a credit risk or a concentration risk to the Credit Union. The following criteria are used to determine whether a loan will be placed on the watch list:

Credit Quality Indicator:

- Capital ratio below 6%
- Negative earnings as of the prior year end and most recent quarter end as well as a capital ratio below 9%
- Negative earnings as of the prior year end and most recent quarter end as well as a delinquency ratio above 4% and a capital ratio below 10%

Concentration Risk Indicator:

- Line of credit in excess of 30% of the Credit Union's total members' equity
- Outstanding loan balance in excess of 10% of the Credit Union's total outstanding loan balance

Member credit unions placed on the watch list have lines of credit of approximately \$1,773,998,000 and \$1,644,039,000 and outstanding loan balances of approximately \$140,800,000 and \$212,327,000 as of December 31, 2019 and 2018, respectively. Primarily due to a strong collateral position, the Credit Union has never experienced a loss on a loan to a member credit union.

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2019 AND 2018

#### Note 4 - Property and Equipment

Property and equipment is carried at cost, less accumulated depreciation and amortization, and is summarized as of December 31, 2019 and 2018, by major classification as follows:

|                               | 2019        | 2018        |
|-------------------------------|-------------|-------------|
| Computer equipment            | \$1,589,506 | \$2,223,575 |
| Software                      | 3,434,692   | 4,403,689   |
| Furniture and equipment       | 4,061,142   | 4,393,112   |
| Leasehold improvements        | 1,633,293   | 1,837,939   |
|                               | 10,718,633  | 12,858,315  |
| Less accumulated depreciation | (7,077,352) | (7,376,262) |
| Total                         | \$3,641,281 | \$5,482,053 |

Depreciation and amortization charged to office operations and office occupancy expenses was approximately \$1,486,000 and \$1,624,000 for the years ended December 31, 2019 and 2018, respectively.

#### Note 5 - Members' Shares and Certificates

Members' shares and certificates are summarized as follows:

|                    | 2019            | 2018            |
|--------------------|-----------------|-----------------|
| Daily shares       | \$2,864,645,014 | \$2,191,823,944 |
| Share certificates | 369,324,500     | 412,348,200     |
| NPC shares         | 2               | 309,626         |
| Total              | \$3,233,969,516 | \$2,604,481,770 |

The aggregate balance of members' certificates in denominations that meet or exceed \$250,000 was approximately \$330,266,000 as of December 31, 2019.

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2019 AND 2018

#### Note 5 - Members' Shares and Certificates (Continued)

Scheduled maturities of certificates as of December 31, 2019 are as follows:

|                 | 2019          |
|-----------------|---------------|
| Within one year | \$313,802,500 |
| 1 to 2 years    | 43,983,000    |
| 2 to 3 years    | 9,739,000     |
| 3 to 4 years    | 1,800,000     |
| 4 to 5 years    |               |
| Total           | \$369,324,500 |

#### Note 6 - Lines of Credit

### Federal Home Loan Bank of Chicago (FHLBC)

As a member of the FHLBC, the Credit Union has access to a pre-approved secured line of credit with the capacity to borrow up to a certain percentage of the value of its eligible collateral, as defined in the FHLBC Statement of Credit Policy. There were no borrowings outstanding on this line of credit at December 31, 2019 and 2018.

#### JP Morgan Securities, LLC (JPM)

The Credit Union has established a repurchase line of credit agreement with JPM, secured by unencumbered, qualified investment securities. The interest rate charged varies depending on the collateral provided and the current market conditions. There were no borrowed funds outstanding under this agreement as of December 31, 2019 and 2018.

#### Various Financial Institutions

The Credit Union has established unsecured federal funds agreements with various financial institutions. The agreements provide for borrowings up to \$70,000,000 in aggregate, with interest payable at a rate determined by the banks. There were no borrowed funds outstanding under these agreements as of December 31, 2019 and 2018.

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2019 AND 2018

#### Note 7 - Employee Benefit Plans

#### 401(k) and Profit Sharing Plan

The Credit Union sponsors a defined contribution plan (Plan) established under Section 401(k) of the Internal Revenue Code. This Plan allows employees to contribute up to the Internal Revenue Service maximum allowable percentage of their compensation. The Credit Union matches 100% of the first 4% contributed by employees. Matching contributions approximated \$548,000 and \$642,000 for the years ended December 31, 2019 and 2018, respectively. In addition, the Credit Union may elect to make a discretionary contribution to the Plan annually. This election requires approval by the Board of Directors. The Credit Union made discretionary contributions of approximately \$288,000 and \$308,000 for the years ended December 31, 2019 and 2018, respectively.

#### Collateral Assignment Split Dollar (CASD)

The Credit Union provides supplemental retirement benefits for certain Credit Union Executives through an arrangement the Internal Revenue Service (IRS) refers to as "collateral assignment split dollar" (CASD). Although the IRS requires CASD to be reported as loans, CASD is not an actual loan. There is neither a transfer of funds to the participant nor an obligation for the participant to pay those funds back. Instead, the Credit Union recovers its outlays plus interest from the underlying policy. The recovery right is a key advantage of CASD. With traditional deferred compensation, the Credit Union pays the benefit from corporate assets, never to recover those dollars. With CASD, the Credit Union recovers not only its outlays, but also interest that takes into account the time value of money.

In CASD, the Credit Union deposits dollars directly into a life insurance policy, with the Credit Union holding a lien on the policy to ensure repayment. At specified times and subject to vesting requirements, the participant may borrow from the cash value of the policy to supplement retirement income (provided there are sufficient policy values). Borrowing is carefully monitored and limited to assure that the policy will remain in effect until the participant's death and will pay a death benefit at least sufficient to repay the Credit Union's outlays plus interest. Any remaining death proceeds are divided between the Credit Union and the participant's beneficiary as agreed upon by the parties. The CASD is recorded at the cash surrender value on the consolidated statements of financial condition.

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2019 AND 2018

#### Note 8 - Lease Commitments

The Credit Union leases several branch locations. The minimum non-cancellable lease obligations approximate the following as of December 31, 2019:

| Year ending  |             |
|--------------|-------------|
| December 31, | Amount      |
| 2020         | \$1,560,000 |
| 2021         | 1,612,000   |
| 2023         | 1,345,000   |
| 2023         | 1,168,000   |
| 2024         | 1,125,000   |
| Thereafter   | 1,758,000   |
|              | \$8,568,000 |

Rental expense under operating leases was approximately \$1,381,000 and \$1,458,000 for the years ended December 31, 2019 and 2018, respectively.

On June 1, 2019, the Credit Union closed its office in West Covina, California and vacated the leased office space at that time which resulted in the disposal of property with a net book value of approximately \$438,000. In December 2019, the Credit Union executed a coterminous sublease for this office space that will commence on January 1, 2020 with a term of 63 months. The lease commitment for this property is included in the lease obligations above.

#### Note 9 - Off-Balance-Sheet Risk and Concentrations of Credit Risk

#### **Off-Balance-Sheet Risk**

The Credit Union is a party to financial instruments with off-balance-sheet risk in the normal course of business to meet the financing needs of its members and to reduce its own exposure to fluctuations in interest rates. These financial instruments include commitments to extend credit. These instruments involve, to varying degrees, elements of credit and interest-rate risk in excess of the amount recognized in the consolidated statements of financial condition. The Credit Union's exposure to credit loss in the event of nonperformance by the other party to the financial instrument for commitments to extend credit is represented by the contractual amount of those instruments.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2019 AND 2018

#### Note 9 - Off-Balance-Sheet Risk and Concentrations of Credit Risk (Continued)

Commitments to extend credit are agreements to lend to a member as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses. Since many of the commitments may expire without being fully drawn upon and are extended as advised lines of credit, the total commitment amounts do not necessarily represent future cash requirements. As of December 31, 2019, the members' unused lines of credit approximated \$9,689,873,000. The Credit Union evaluates each member credit unions' creditworthiness on a case-by-case basis. The amount of collateral obtained is based on management's credit evaluation of the member.

#### **Note 10 - Regulatory Capital**

The Credit Union is subject to various regulatory capital requirements administered by the NCUA. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Credit Union's consolidated financial statements. Failure to meet a minimum capital requirement would require the Credit Union to submit a plan of action to correct the shortfall. Additionally, NCUA could require an increase in capital to specific levels, reduction of interest, and ceasing or limiting the Credit Union's ability to accept deposits.

Effective December 22, 2017, several changes were made to the capital regulations pertaining to corporate credit unions. The revised regulations provide incentives to build retained earnings to at least 250 basis points by providing the following incentive if this is achieved:

- All PCC will be included in Tier 1 capital. If not, PCC in excess of retained earnings minus 200 basis points of daily average net assets, will be excluded from Tier 1 capital.
- Expanded authorities for corporate credit unions to engage in the following activities:
  - Engage in short sales
  - o Purchase principal only stripped MBS securities
  - Enter into dollar roll transactions
  - o Invest in certain foreign investments
  - o Derivative transactions
  - o Loan participations with natural person credit unions

The Credit Union's retained earnings and other equity ratio is 3.23% as of December 31, 2019, therefore, by regulation the Credit Union exceeds the regulatory minimum of 2.50% allowing it to include all PCC as regulatory Tier 1 capital.

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2019 AND 2018

#### Note 10 - Regulatory Capital (Continued)

The NCUA made changes to the definition of Tier 1 and Tier 2 capital to help clarify the definition. The changes eliminated many of items that were either added or subtracted from capital to simplify the definition of regulatory capital.

Tier 1 Capital:

- Retained earnings
- Perpetual contributed capital
- Less:
  - Intangible assets that exceed one-half percent of the corporate credit union's moving daily average net assets,
  - o Investments, both equity and debt, in unconsolidated CUSOs,
  - PCC received from federally insured credit unions that causes PCC minus retained earnings, all divided by moving daily average net assets, to exceed two percent when a corporate credit union's retained earnings ratio is less than two and one-half percent.

Tier 2 capital includes the following:

- Unamortized Nonperpetual Capital,
- Allowance for loan losses calculated under GAAP up to a maximum of 1.25% of risk-weighted assets,
- Any PCC deducted from Tier 1 capital,
- Forty-five percent of net unrealized gains (holding gains exceeding holding losses) on available-for-sale equity securities with readily determinable fair values.

Total capital include Tier 1 and Tier 2 capital.

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2019 AND 2018

### Note 10 - Regulatory Capital (Continued)

The Credit Union's capital amounts used in the calculations for regulatory capital as of December 31, 2019 and 2018, are as follows:

|   | 2019            | 2018            |
|---|-----------------|-----------------|
| Total regulatory retained earnings              | \$114,344,024   | \$95,906,396    |
| Perpetual contributed capital                   | 241,899,646     | 237,937,317     |
| Investments in unconsolidated CUSOs             | (6,007,958)     | (5,619,335)     |
| Tier 1 capital before PCC exclusion             | \$350,235,712   | \$328,224,378   |
| PCC exclusion – effective December 2017         | -               | -               |
| Tier 1 capital                                  | \$350,235,712   | \$328,224,378   |
| Tier 1 capital                                  | \$350,235,712   | \$328,224,378   |
| Non-perpetual capital                           | 2               | 309,626         |
| Allowance for 10an 10sses                       | 269,187         | -               |
| PCC excluded from Tier 1 capital                | -               | -               |
| 45% of unrealized net gain on equity securities | -               | -               |
| Total capital                                   | \$350,504,901   | \$328,534,004   |
| Daily average net assets (DANA)                 | \$3,539,691,077 | \$3,190,980,069 |
| Monthly moving average                          |                 |                 |
| net risk-weighted assets (MMANRA)               | \$1,375,464,816 | \$1,054,194,324 |

| Capital ratio                       | 2019   | 2018   | Minimum level to be<br>classified as<br>adequately capitalized | Minimum level to<br>be classified as<br>well capitalized |
|-------------------------------------|--------|--------|--|--|
| Leverage ratio (1)                  | 9.89%  | 10.29% | 4.00%  | 5.00%  |
| Tier 1 risk based capital ratio (2) | 25.46% | 31.14% | 4.00%  | 6.00%  |
| Total risk based capital ratio (3)  | 25.48% | 31.16% | 8.00%  | 10.00%   |
| Retained earnings ratio (4)         | 3.23%  | 3.01%  | N/A  | N/A  |

Calculations (Capital/Denominator):

(1) = T1C/DANA

(2) = T1C/MMANRA

(3) = TC/MMANRA

(4) = Retained earnings/DANA

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2019 AND 2018

#### Note 10 - Regulatory Capital (Continued)

| T1C = Tier 1 capital | DANA = Daily average net assets                          |
|----------------------|--|
| TC = Total capital   | MMANRA = Moving monthly average net risk-weighted assets |

As of December 31, 2019 and 2018, the Credit Union met all capital requirements under Section 704.3 of the NCUA Regulations.

#### Note 11 - Derivatives

#### Interest Rate Swaps

As of December 31, 2019 and 2018, three interest rate swaps were outstanding as follows:

- February 2016, interest rate swap, ten year pay fixed, receive floating (1 Month LIBOR) with a \$5,000,000 notional amount
- September 2015, interest rate swap, ten year pay fixed, receive floating (1 Month LIBOR) with a \$10,000,000 notional amount
- January 2018, interest rate swap, ten year pay fixed, receive floating (1 Month LIBOR) with a \$20,000,000 notional amount

The Credit Union's strategy is to hedge the interest rate risk associated with three fixed-rate loans. This strategy effectively swaps the fixed-rate interest income with variable-rate interest income thereby reducing the Credit Union's exposure to interest rate fluctuations. The Credit Union has elected to use fair value accounting for these interest rate derivatives. The following tables present the interest rate swaps that are reflected in the Credit Union's consolidated statements of financial condition:

| As of December 31, 2019                |                      |   |                              |  |
|--|----------------------|---|------------------------------|--|
| Swap counterparty<br>(Notional Amount) | Pay<br>Fixed<br>Rate | Consolidated Statements of<br>Financial Condition<br>Classification | Fair Value                   |  |
| JP Morgan Chase (\$5,000,000)          | 1.42%                | Accounts Payable and other<br>accrued liabilities                   | \$67,573                     |  |
| JP Morgan Chase (\$10,000,000)         | 2.08%                | Accounts Payable and other<br>accrued liabilities                   | (238,823)                    |  |
| JP Morgan Chase (\$20,000,000)         | 2.63%                | Accounts Payable and other accrued liabilities                      | (1,363,321)<br>(\$1,534,571) |  |

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2019 AND 2018

#### Note 11 - Derivatives (Continued)

| Swap counterparty<br>(Notional Amount) | Pay<br>Fixed<br>Rate | Consolidated Statements of<br>Financial Condition<br>Classification | Fair Value |  |
|--|----------------------|---|------------|--|
| JP Morgan Chase (\$5,000,000)          | 1.42%                | Prepaid and other assets  | \$355,101  |  |
| JP Morgan Chase (\$10,000,000)         | 2.08%                | Prepaid and other assets  | 258,562    |  |
| JP Morgan Chase (\$20,000,000)         | 2.63%                | Prepaid and other assets  | (88,461)   |  |
|  |                      |   | \$525,202  |  |

#### Fair Value Option

The Credit Union has elected to carry at fair value certain loans that are being hedged with interest rate swap derivatives. The Credit Union has elected fair value treatment for these loans in order to align the accounting for these loans with the accounting for the derivatives without having to account for the transactions under hedge accounting.

The following tables present the amount of gain/(losses) from changes in fair value for loans measured at fair value pursuant to the fair value option election:

| For the year ended December 31, 2019 |               |   |  |  |
|--------------------------------------|---------------|---|--|--|
| Asset                                | Gain/(Losses) | Consolidated Statements of<br>Income Classification |  |  |
| Fixed-rate loans                     | \$1,986,523   | Loss on financial instruments                       |  |  |
| For the year ended December 31, 2018 |               |   |  |  |
|                                      |               |   |  |  |
| Asset                                | Gain/(Losses) | Consolidated Statements of<br>Income Classification |  |  |

The following tables present gains/(losses) recorded in the consolidated statements of income for the interest rate swaps:

| For the year ended December 31, 2019 |                                 |   |  |
|--------------------------------------|---------------------------------|---|--|
| Derivative Type                      | Gain/(Losses)<br>on Derivatives | Consolidated Statements of<br>Income Classification |  |
| Interest rate swap                   | (\$2,059,773)                   | Loss on hedging instruments                         |  |
| Loan – fair value                    | 1,986,523                       | Gain on market value of loans                       |  |
| -                                    | (\$73,250)                      | Loss on financial instruments                       |  |

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2019 AND 2018

#### Note 11 - Derivatives (Continued)

| For the year ended December 31, 2018 |                                 |   |  |
|--------------------------------------|---------------------------------|---|--|
| Derivative Type                      | Gain/(Losses) on<br>Derivatives | Consolidated Statements of<br>Income Classification |  |
| Interest rate swap                   | \$97,420                        | Gain on hedging instruments                         |  |
| Loan – fair value                    | (193,071)                       | Loss on market value of loans                       |  |
|                                      | (\$95,651)                      | Loss on financial instruments                       |  |

The following tables present the book value and fair value for loans measured at fair value pursuant to the fair value election option:

| As               | of December 31, 20 | 19           |
|------------------|--------------------|--------------|
| Asset            | <b>Book Value</b>  | Fair Value   |
| Fixed-rate loans | \$35,000,000       | \$36,320,767 |
|                  | of December 31, 20 |              |
| Asset            | <b>Book Value</b>  | Fair Value   |
| Fixed-rate loans | \$35,000,000       | \$34,334,244 |

#### Interest Rate Floors

At December 31, 2019, four interest rate floors were outstanding as follows:

- April 2018, interest rate floor, four year, 1 month LIBOR, strike rate 1.50%, with a \$100,000,000 notional amount
- April 2018, interest rate floor, four year, 1 month LIBOR, strike rate 1.50%, with a \$100,000,000 notional amount
- April 2018, interest rate floor, four year, 1 month LIBOR, strike rate 1.50%, with a \$100,000,000 notional amount
- April 2018, interest rate floor, four year, 1 month LIBOR, strike rate 1.50%, with a \$100,000,000 notional amount

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2019 AND 2018

#### Note 11 - Derivatives (Continued)

The Credit Union's strategy for the interest rate floor transactions is to offset the variable rate interest income on LIBOR indexed assets. The strategy places a floor under variable rate interest income, thereby reducing the Credit Union's exposure to interest rate fluctuations. The Credit Union has elected to use hedge accounting for the interest rate floor derivatives. The following tables present the interest rate floors that are reflected in the Credit Union's consolidated statements of financial condition:

| As of December 31, 2019         |                     |                                   |             |  |
|---------------------------------|---------------------|-----------------------------------|-------------|--|
|                                 |                     | <b>Consolidated Statements of</b> |             |  |
| Swap counterparty               | Financial Condition |                                   |             |  |
| (Notional Amount)               | Strike Rate         | Classification                    | Fair Value  |  |
| PNC Bank (\$100,000,000)        | 1.50%               | Prepaid and other assets          | \$418,076   |  |
| JP Morgan Chase (\$100,000,000) | 1.50%               | Prepaid and other assets          | 418,304     |  |
| JP Morgan Chase (\$100,000,000) | 1.50%               | Prepaid and other assets          | 418,304     |  |
| PNC Bank (\$100,000,000)        | 1.50%               | Prepaid and other assets          | 438,815     |  |
|                                 |                     |                                   | \$1,693,499 |  |

During the next 12 months, net gains/(losses) in accumulated other comprehensive income of approximately \$146,000 on derivative instruments that qualify as cash flow hedges are expected to be reclassified into earnings. For open cash flow hedges, the maximum length of time over which forecasted transactions are hedged is approximately 3 years. The gains recorded in other comprehensive gains/(losses) for the interest rate floors were approximately \$1,010,000.

#### Derivative Collateral

The Credit Union has interest rate hedges (swaps) with JP Morgan Chase and PNC Bank. These hedges required the initial and ongoing position of margin collateral. At December 31, 2019, the Credit Union had cash collateral requirements with PNC Bank for approximately \$820,000 and JP Morgan Chase has cash collateral requirements with the Credit Union for approximately \$880,000.

#### Note 12 - Reverse Repurchase Agreements

During the year ended December 31, 2019, the Credit Union established three reverse repurchase agreements with JPM. The reverse repurchase agreements were collateralized by securities held by JPM. As of December 31, 2019, the reverse repurchase agreements were for \$50,000,000, \$100,000,000 and \$95,000,000 and set to mature on January 21, 2020, February 20, 2020 and May 15, 2020, respectively. The fair value of the collateralized securities was approximately \$257,248,000 as of December 31, 2019. At December 31, 2019, JPM has cash collateral requirements with the Credit Union for approximately \$3,554,000. There were no reverse repurchase agreements outstanding as of December 31, 2018.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2019 AND 2018

#### Note 13 - Fair Value Measurements

The Fair Value Measurements and Disclosures Topic of the FASB ASC provides a framework for measuring fair value that requires an entity to derive fair value from the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date within its principal market for the asset or liability, or in the absence of a principal market, the most advantageous market for the asset or liability. To increase consistency and comparability in fair value measurements and related disclosures, a three-level hierarchy prioritizes the inputs to valuation techniques used to measure fair value with the highest priority to unadjusted quoted prices in active markets for the asset or liability, either directly or indirectly (Level 2), and the lowest priority to unobservable inputs (Level 3).

### Level 1

Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the Credit Union has the ability to access at the measurement date. An active market for the asset or liability is a market in which transactions for the asset or liability occur with sufficient frequency and volume to provide pricing information on an ongoing basis.

### Level 2

Level 2 inputs are inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly. If the asset or liability has a specified (contractual) term, a Level 2 input must be observable for substantially the full term of the asset or liability. Level 2 inputs include: quoted prices for similar assets or liabilities in active markets; quoted prices for identical or similar assets or liabilities in markets that are inactive; inputs other than quoted prices that are observable for the asset or liability; inputs that are derived principally from or corroborated by observable market data by correlation or other means.

### Level 3

Level 3 inputs are unobservable inputs for the asset or liability which reflect the Credit Union's own assumptions about the assumptions that market participants would use in pricing the asset or liability. Assumptions about risk include risk inherent in a particular valuation technique used to measure fair value, typically pricing models and/or discounted cash flow methodologies.

The methodologies and associated inputs used may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. While the Credit Union believes its valuation methods and associated inputs are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2019 AND 2018

#### Note 13 - Fair Value Measurements

#### **Recurring Basis**

#### Available-for-sale Securities

The following is a description of the valuation methodologies used for these securities:

**Asset-backed securities** - These securities are classified as Level 2 in the fair value hierarchy. Asset-backed securities are valued based on quoted market prices on similar assets in the marketplace and the vintage of the underlying collateral.

**Collateralized-mortgage obligations** - These securities are classified as Level 2 in the fair value hierarchy. Collateralized-mortgage obligations are valued based on quoted market prices on similar assets in the marketplace and the vintage of the underlying collateral.

Agency Securities and Corporate Notes - These securities are classified as Level 2 in the fair value hierarchy. Agency securities and corporate notes are valued based on quoted market prices on similar assets in the marketplace and the vintage of the underlying collateral.

**Interest Rate Swaps and Fixed-Rate Loans (Fair Value Option)** - Receive-fixed, pay variable interest rate swaps are based on LIBOR swap rate.

**Interest Rate Floors** - These contracts are classified as Level 2 in the fair value hierarchy and are valued based on movements in LIBOR indexed assets. The following tables set forth by level, within the fair value hierarchy, the Credit Union's financial instruments at fair value on a recurring basis.

|                         | Assets at Fair Value as of December 31, 2019 |                 |         |                 |
|-------------------------|--|-----------------|---------|-----------------|
|                         | Level 1                                      | Level 2         | Level 3 | Total           |
| Available-for-sale:     |  |                 |         |                 |
| Asset-backed securities | \$-  | \$1,514,318,169 | \$-     | \$1,514,318,169 |
| Collateralized mortgage |  |                 |         |                 |
| obligations             | -  | 532,220,062     | -       | 532,220,062     |
| Corporate notes         | -  | 5,005,200       | -       | 5,005,200       |
| Agency securities       | -  | 2,377,698       | -       | 2,377,698       |
| Fixed-rate loans        | -  | 36,320,767      | -       | 36,320,767      |
| Interest rate swap      | -  | (1,534,571)     | -       | (1,534,571)     |
| Interest rate floor     | _  | 1,693,499       | -       | 1,693,499       |
|                         | \$-  | \$2,090,400,824 | \$-     | \$2,090,400,824 |

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2019 AND 2018

### Note 13 - Fair Value Measurements (Continued)

| Assets at Fair Value as of December 31, 2018 |  |  |   |
|--|--|--|---|
| Level 1                                      | Level 2  | Level 3  | Total   |
|  |  |  |   |
| \$-  | \$1,200,905,975  | \$-  | \$1,200,905,975   |
|  |  |  |   |
| -  | 449,013,979  | -  | 449,013,979   |
| -  | 19,990,100   | -  | 19,990,100  |
| -  | 4,004,809  | -  | 4,004,809   |
| -  | 34,334,244   | -  | 34,334,244  |
| -  | 525,202  | -  | 525,202   |
| _  | 1,559,066  | -  | 1,559,066   |
| \$-  | \$1,710,333,375  | \$-  | \$1,710,333,375   |
|  | Level 1<br>\$-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>- | Level 1Level 2\$-\$1,200,905,975-449,013,979-19,990,100-4,004,809-34,334,244-525,202-1,559,066 | Level 1Level 2Level 3\$-\$1,200,905,975\$ $449,013,979$ $19,990,100$ $4,004,809$ $34,334,244$ $525,202$ $1,559,066$ - |

The following table represents a reconciliation for all recurring Level 3 assets and liabilities:

|                                     | For the years ended December 31, |              |  |
|-------------------------------------|----------------------------------|--------------|--|
|                                     | 2019 2018                        |              |  |
| Balance, beginning of year          | \$-                              | \$47,592,803 |  |
| Proceeds from sales                 | -                                | (42,427,344) |  |
| Proceeds from repayments            | -                                | (3,367,725)  |  |
| Change in unrealized gains/(losses) | -                                | (1,797,734)  |  |
| Balance, end of year                | \$-                              | \$-          |  |

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2019 AND 2018

### Note 14 - Changes in Accumulated Other Comprehensive Income/(Loss)

The following table presents the changes in accumulated other comprehensive income/(loss) by component for the years ended December 31, 2019 and 2018:

|  | Unrealized<br>(Losses)/Gains on<br>Available-for-<br>Sale Securities | Unrealized<br>(Losses)/Gains on<br>Derivatives | Total       |
|--|--|--|-------------|
| Balance, December 31, 2017                                     | (\$137,340)  | \$-  | (\$137,340) |
| Other comprehensive gains/(losses)<br>before reclassifications | (968,207)  | 571,523  | (396,684)   |
| Amounts reclassified to consolidated                           |  |  |             |
| income statement   | (513,890)  | -  | (513,890)   |
| Balance, December 31, 2018                                     | (1,619,437)  | 571,523  | (1,047,914) |
| Other comprehensive gains/(losses) before reclassifications    | 4,823,526  | 438,589  | 5,262,115   |
| Amounts reclassified to consolidated income                    |  |  |             |
| statement  | (363,701)  | -  | (363,701)   |
| Balance, December 31, 2019                                     | \$2,840,388  | \$1,010,112                                    | \$3,850,500 |

\* \* \* End of Notes \* \* \*



#### Independent Accountant's Report

February 20, 2020

To the Supervisory Committee and Board of Directors of Alloya Corporate Federal Credit Union

We have examined management's assertion that Alloya Corporate Federal Credit Union maintained effective internal control over financial reporting as of December 31, 2019, based on criteria established in Internal Control – Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). Alloya Corporate Federal Credit Union's management is responsible for its assertion. Our responsibility is to express an opinion on management's assertion based on our examination.

#### Auditor's Responsibility

Our examination was conducted in accordance with attestation standards established by the American Institute of Certified Public Accountants. Those standards require that we plan and perform the examination to obtain reasonable assurance about whether management's assertion is fairly stated, in all material respects. An examination involves performing procedures to obtain evidence about management's assertion. The nature, timing, and extent of the procedures selected depend on our judgment, including an assessment of the risks of material misstatement of management's assertion, whether due to fraud or error. We believe that the evidence we obtained is sufficient and appropriate to provide a reasonable basis for our opinion.

#### **Definition and Inherent Limitations of Internal Control over Financial Reporting**

An entity's internal control over financial reporting is a process effected by those charged with governance, management, and other personnel, designed to provide reasonable assurance regarding the preparation of reliable consolidated financial statements in accordance with accounting principles generally accepted in the United States of America. Because management's assessment and our audit were conducted to meet the reporting requirements of Section 704.15 of the NCUA Regulations, our audit of Alloya Corporate Federal Credit Union's internal control over financial reporting included controls over the preparation of consolidated financial statements in accordance with accounting principles generally accepted in the United States of America and with the NCUA 5310 Call Report instructions. An entity's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the entity; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and that receipts and expenditures of the entity are being made only in accordance with authorizations of management and those charged with governance; and (3) provide reasonable assurance regarding prevention, or timely detection and correction, of unauthorized acquisition, use, or disposition of the entity's assets that could have a material effect on the consolidated financial statements.

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To the Supervisory Committee and Board of Directors of Alloya Corporate Federal Credit Union Page 2

Because of its inherent limitations, internal control over financial reporting may not prevent, or detect and correct, misstatements. Also, projections of any assessment of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

### Opinion

In our opinion, management's assertion that Alloya Corporate Federal Credit Union maintained effective internal control over financial reporting as of December 31, 2019, based on criteria established in Internal Control – Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO).

### **Report on Consolidated Financial Statements**

We also have audited, in accordance with auditing standards generally accepted in the United States of America, the consolidated statements of financial condition and the related consolidated statements of income, comprehensive income, members' equity, and cash flows of Alloya Corporate Federal Credit Union and our report dated February 20, 2020, expressed an unmodified opinion.

Doeren Mayhew

Doeren Mayhew Miami, FL



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# Alloya Corporate Federal Credit Union Management Report on Annual Report 2019

We, the undersigned, certify that:

- 1. We have reviewed the annual report (2019 audited financial statements) of Alloya Corporate Federal Credit Union (Alloya);
- 2. Based on our knowledge, the financial statements fairly present in all material respects the financial condition, results of operations and cash flows of Alloya as of, and for, the periods presented in the report;
- 3. We, the certifying officers, are responsible for preparing Alloya's annual financial statements, including reports filed in accordance with regulatory reporting (based on the 5310 Corporate Credit Union Call Report Instructions), for establishing and maintaining an adequate internal control structure and procedures for financial reporting, and for complying with the laws and regulations relating to safety and soundness in the following areas: affiliate transactions, legal lending limits, loans to insiders, restrictions on capital and share dividends, and regulatory reporting that meets full and fair disclosure and have:
  - a. Designed such internal controls over financial reporting, or caused such internal controls to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles and regulatory purposes in accordance with the 5310 Corporate Credit Union Call Report Instructions, utilizing the COSO internal control framework;
  - b. Evaluated the effectiveness of such internal controls and procedures; and
  - c. Concluded that there were no material changes or weaknesses in financial reporting, including reports filed in accordance with regulatory reporting (based on the 5310 Corporate Credit Union Call Report Instructions), and internal controls that materially affected, or are reasonably likely to materially affect, the internal controls over financial reporting in 2019, and, based on our knowledge, that Alloya is in compliance with the above designated safety and soundness laws and regulations during 2019.

Date: February 20, 2020

Toll M Alana

Todd M. Adams, CEO

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Tracy Lafferty, CFO